

## SOLUTION BRIEF

# Flexible, Pay-per-Use Storage Ownership

Increase your storage agility with Evergreen//Flex.

Evergreen//Flex™ is a new approach to storage ownership, allowing customers to purchase and own their storage while paying only for the storage capacity they actually use. You can buy your storage and own it just as in a traditional purchase while utilizing a pay-as-you-go approach to storage that you maintain control of. Self-managed storage delivered as a usage-based subscription gives you full control over security and delivery of crucial data without expenses tied up in hardware for delayed projects. An Evergreen//Flex subscription offers real IT agility that enables you to rebalance capacity and respond to changes, without downtime or a need to secure large upgrade budgets.

## Flexible Storage Ownership with Low Upfront Costs

With Evergreen//Flex, you maintain ownership of your storage assets based on preference or regulatory needs. Realize immediate benefits with a lower initial purchase expense, while gaining the ability to match expenses with resources more closely with a pay-as-you-go subscription. This enables you to scale quickly to meet changing workload and user demand requirements without giving up control of the hardware.

Evergreen//Flex is ideal for organizations that are facing storage funding constraints for initial outlay of capital and looking to gain the benefits of cloud economics to more closely align with their growing adoption of as-a-service operational models.

## Modern Financial and Operational Agility

Evergreen//Flex is a fleet-level subscription that manages capacity based upon site-level reserve commitments. Pure Storage® measures your capacity usage daily and aggregates usage across each controller class, giving you simple and straightforward transparency into your storage fleet's usage and billing.

As an industry first, Evergreen//Flex introduces enhanced fleet management with data pack mobility, decoupling software from hardware and allowing common data packs to be moved across models and sites for improved responsiveness to changing needs.



### Evergreen//Flex Benefits

- Complete ownership of hardware
- Enhanced fleet-level management
- Data pack mobility
- Site level subscriptions



### Pay-as-you-Go

- Usage based subscription to help you aggressively manage expenses



### Low Upfront Costs

- Reduce the cost of hardware up to 70%

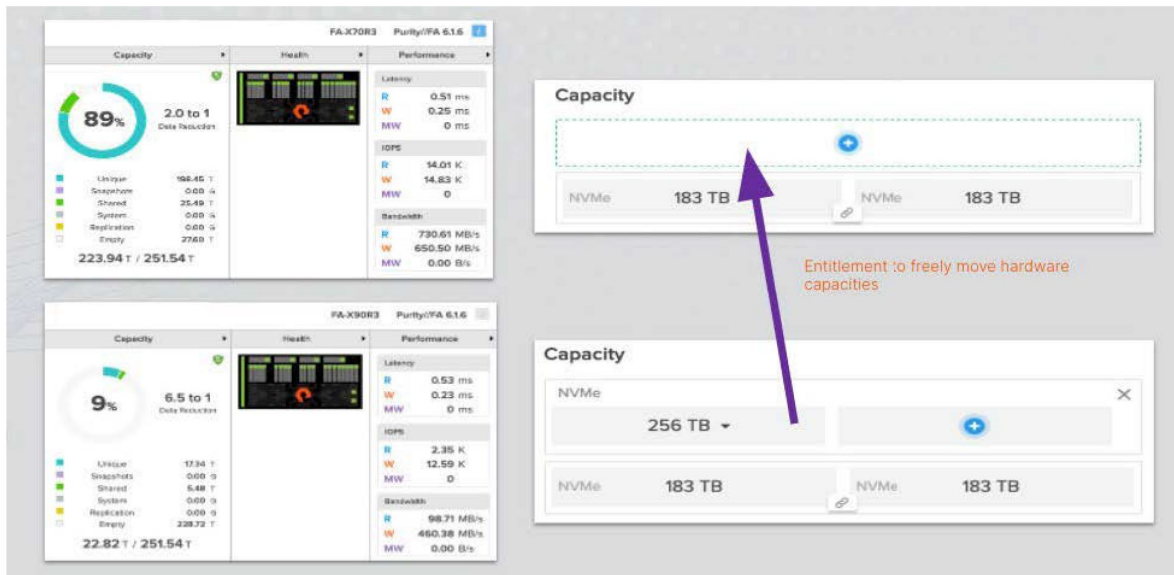


Figure 1. Data pack mobility. Note: currently available across all FA-X models; usage rates change based upon model

## Ownership Customized to Fit Your Operational Model

With shrinking capex budgets and a desire across the industry to adopt the efficiencies of a cloud operating model even when hardware is deployed on-premises, Evergreen//Flex gives you the custom fit you’ve been looking for. You maintain control of the hardware for regulatory compliance and security, while avoiding the higher upfront costs of traditional ownership.

Enjoy the benefits of Pure’s Evergreen™ architecture with:

- Non-disruptive hardware and software upgrades
- No rebuys
- Fleet capacity mobility
- Simple usage-based subscription

Now you can truly show off your IT agility muscles with Evergreen//Flex.

## Additional Resources

- Get more information about [Evergreen//Flex](#).

[purestorage.com](http://purestorage.com)

800.379.PURE

